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2013 Guidelines for Infinite Solar Training Classes

Intro:

Infinite Solar (IS) is very excited to partner with Sonepar to offer its classes at various distributors. This packet was designed to make your life easier and in general we don't want this partnership to distract from your core business responsibilities. Strong communication and coordination of lead management between your sales staff and our admissions staff will be paramount to filling classes.

Basic Course Offering Info

Title: Hands on PV Design and Installation Workshop

Price: \$1749 (recently increased, we might consider doing a discount code

if they call you do bring it back to \$1595).

Included: Breakfast, Lunch, Course Materials

Exam Price: Optional, additional fee of \$150 for the NABCEP (NAB-sepp) Entry

Level Exam

Length: 5 days 40 Hours

Facility Fee: \$100/student goes to Sonepar affiliate hosting class

Contact Info: <u>info@infinite-solar.com</u>, 215-464-6460, full course information

available at www.infinite-solar.com

Marketing Copy:

Would you like to add a profitable line of service to your business while improving the environment? The first step to entry in this booming new technological field is top quality professional training. [Your Company Name] has teamed up with Infinite Solar, to conveniently bring their industry leading training to your backyard in [Your Location]. A professional training course is your first step to becoming a NABCEP Certified Solar PV Installer and a crucial step to ensure that your employees are installing systems that are safe and delivery energy as promised to your customers. This course is intensively hands on: you will build both a residential roof mount and commercial ground mount, in addition to using both string inverters and microinverters.